

LIFE INSURANCE RANKING**In local currency, MKD m**

No.	Company	GROSS WRITTEN PREMIUMS			PAID CLAIMS			MARKET SHARE	
		1Q2018	1Q2017	Change	1Q2018	1Q2017	Change	1Q2018	1Q2017
1	CROATIA	143,77	119,46	20,35%	26,66	21,82	22,16%	44,16%	43,26%
2	GRAWE	98,56	94,27	4,55%	26,00	19,46	33,60%	30,28%	34,13%
3	WINNER	54,10	46,39	16,62%	5,82	10,72	-45,71%	16,62%	16,80%
4	UNIQA	17,73	16,06	10,39%	0,66	1,11	-40,56%	5,44%	5,81%
5	TRIGLAV	11,39	0,00		0,00	0,00		3,50%	0,00%
TOTAL MARKET		325,54	276,17	17,88%	59,14	53,11	11,35%	100,00%	100,00%

NON-LIFE INSURANCE RANKING**In local currency, MKD m**

No.	Company	GROSS WRITTEN PREMIUMS			PAID CLAIMS			MARKET SHARE	
		1Q2018	1Q2017	Change	1Q2018	1Q2017	Change	1Q2018	1Q2017
1	TRIGLAV	380,83	349,35	9,01%	146,17	121,73	20,08%	18,72%	17,75%
2	EUROLINK	299,00	250,72	19,26%	97,68	91,34	6,95%	14,70%	12,74%
4	MAKEDONIJA	264,97	246,93	7,30%	79,80	67,47	18,27%	13,02%	12,55%
3	SAVA	178,85	184,98	-3,31%	81,14	99,16	-18,17%	8,79%	9,40%
5	WINNER	161,56	219,27	-26,32%	104,38	78,42	33,10%	7,94%	11,14%
6	UNIQA	221,77	221,32	0,20%	85,03	69,57	22,21%	10,90%	11,25%
7	INSURANCE POLICY	146,93	153,35	-4,19%	89,55	66,42	34,82%	7,22%	7,79%
8	EVROINS	141,07	120,84	16,74%	65,07	57,66	12,84%	6,93%	6,14%
9	CROATIA	92,61	109,24	-15,22%	49,45	42,58	16,15%	4,55%	5,55%
10	NOVA	72,40	59,63	21,41%	46,36	34,62	33,90%	3,56%	3,03%
11	EUROSIG	74,54	52,26	42,62%	25,32	27,53	-8,01%	3,66%	2,66%
TOTAL MARKET		2.034,52	1.967,89	3,39%	869,95	756,50	15,00%	100,00%	100,00%

Explanation

1. The data are taken from the Supervisory Reports of the Insurance Supervision Agency and represent preliminary data. After the verification, the final data are published in the section Insurance Industry Reports on the website of the Insurance Supervision Agency.

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2. Insurance companies are presented in two groups according to the area in which they operate, as non-life and life insurance companies sorted in descending order of gross written premium.

Exchange rate for calculations:

1 EUR = 61.6939 Denars, MKD (March 31st, 2017)

1 EUR = 61.4950 Denars, MKD (March 31st, 2018)