

LIFE INSURANCE RANKING**In local currency, MKD**

No.	Company	GROSS WRITTEN PREMIUMS			PAID CLAIMS			MARKET SHARE	
		3Q2017	3Q2016	Change	3Q2017	3Q2016	Change	3Q2017	3Q2016
		MKD m	MKD m	%	MKD m	MKD m	%	%	%
1	CROATIA	404,31	340,81	18,63	64,65	79,02	- 18,18	42,65	41,30
2	GRAWE	338,24	309,26	9,37	75,99	37,86	100,69	35,68	37,48
3	WINNER	150,96	128,27	17,69	19,23	23,81	- 19,22	15,93	15,54
4	UNIQA	54,41	46,83	16,18	4,05	1,72	135,31	5,74	5,68
TOTAL MARKET		947,91	825,17	14,88	163,92	142,41	15,10	100,00	100,00

NON-LIFE INSURANCE RANKING**In local currency, MKD**

No.	Company	GROSS WRITTEN PREMIUMS			PAID CLAIMS			MARKET SHARE	
		3Q2017	3Q2016	Change	3Q2017	3Q2016	Change	3Q2017	3Q2016
		MKD m	MKD m	%	MKD m	MKD m	%	%	%
1	TRIGLAV	1.026,70	1.016,09	1,04	422,93	361,76	16,91	17,54	17,52
2	MAKEDONIJA	700,60	752,43	- 6,89	213,49	226,82	- 5,88	11,97	12,98
4	EUROLINK	680,55	645,43	5,44	247,72	211,05	17,38	11,63	11,13
3	SAVA	598,56	586,76	2,01	273,89	210,66	30,02	10,23	10,12
5	WINNER	596,46	664,83	- 10,28	224,31	613,07	- 63,41	10,19	11,47
6	UNIQA	542,44	558,03	- 2,79	209,59	219,93	- 4,70	9,27	9,62
7	INSURANCE POLICY	522,56	492,25	6,16	187,01	169,99	10,01	8,93	8,49
8	EVROINS	427,16	405,58	5,32	181,71	155,85	16,59	7,30	6,99
9	CROATIA	309,91	277,09	11,85	123,75	128,59	- 3,76	5,30	4,78
10	ALBSIG	243,73	248,48	- 1,91	117,05	134,01	- 12,66	4,16	4,29
11	EUROSIG	203,20	151,50	34,13	72,95	50,80	43,60	3,47	2,61
TOTAL MARKET		5.851,86	5.798,46	0,92	2.274,40	2.482,52	- 8,38	100,00	100,00

Explanation

1. The data are taken from the Supervisory Reports of the Insurance Supervision Agency and represent preliminary data. After the verification, the final data are published in the section Insurance Industry Reports on the website of the Insurance Supervision Agency.

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2. Insurance companies are presented in two groups according to the area in which they operate, as non-life and life insurance companies sorted in descending order of gross written premium.

Exchange rate for calculation:

1 EUR = 61.4940 Denars, MKD (September 30th, 2016)

1 EUR = 61.4680 Denars, MKD (September 30th, 2017)