

Market portfolio as of September 30th, 2017

In local currency, MKD

Business line	GROSS WRITTEN PREMIUMS			PAID CLAIMS			Weight in all GWP	
	3Q2017	3Q2016	Change	3Q2017	3Q2016	Change	3Q2017	3Q2016
	MKD m	MKD m	%	MKD m	MKD m	%	%	%
TOTAL MARKET	6.800	6.624	2,66%	2.439	2.625	-7,09%	100,00%	100,00%
TOTAL LIFE	948	825	14,88%	164	142	15,38%	13,94%	12,46%
TOTAL NON-LIFE, of which:	5.852	5.798	0,92%	2.274	2.483	-8,38%	86,06%	87,54%
Accident	526	512	2,65%	269	285	-5,69%	7,73%	7,73%
Overall property insurance	1.140	1.267	-10,01%	273	296	-7,62%	16,77%	19,13%
Fire and allied perils	366	362	1,04%	68	78	-13,61%	5,38%	5,47%
Damages to property	774	905	-14,44%	206	218	-5,47%	11,38%	13,66%
Overall motor insurance	3.673	3.519	4,38%	1.644	1.412	16,37%	54,02%	53,12%
Motor Hull	575	575	0,01%	364	288	26,46%	8,46%	8,69%
MTPL	3.098	2.943	5,24%	1.280	1.125	13,78%	45,55%	44,44%
GTPL	165	168	-1,56%	40	19	111,44%	2,43%	2,54%
Other non-life insurance	348	333	4,53%	48	470	-89,72%	5,12%	5,03%

Explanation

1. The data are taken from the Supervisory Reports of the Insurance Supervision Agency and represent preliminary data. After the verification, the final data are published in the section Insurance Industry Reports on the website of the Insurance Supervision Agency.

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Exchange rate:

1 EUR = 61.4940 Denars, MKD (September 30th, 2016)

1 EUR = 61.4680 Denars, MKD (September 30th, 2017)