

## LIFE INSURANCE RANKING

In local currency, MKD m

No.	Company	GROSS WRITTEN PREMIUMS			PAID CLAIMS			MARKET SHARE	
		4Q2018	4Q2017	Change %	4Q2018	4Q2017	Change %	4Q2018	4Q2017
1	CROATIA	771,27	622,25	23,95%	160,33	106,22	50,94%	46,19%	43,03%
2	GRAWE	514,04	507,20	1,35%	122,41	116,24	5,30%	30,78%	35,08%
3	WINNER	268,45	230,09	16,67%	28,89	24,31	18,86%	16,08%	15,91%
4	UNIQA	97,37	86,45	12,64%	9,33	6,05	54,24%	5,83%	5,98%
5	TRIGLAV	18,74	0,00	0,00%	9,34	0,00	0,00%	1,12%	0,00%
<b>TOTAL MARKET</b>		<b>1.669,88</b>	<b>1.445,99</b>	<b>15,48%</b>	<b>330,30</b>	<b>252,82</b>	<b>30,65%</b>	<b>100,00%</b>	<b>100,00%</b>

## NON LIFE INSURANCE RANKING

In local currency, MKD m

No.	Company	GROSS WRITTEN PREMIUMS			PAID CLAIMS			MARKET SHARE	
		4Q2018	4Q2017	Change %	4Q2018	4Q2017	Change %	4Q2018	4Q2017
1	TRIGLAV	1.425,50	1.312,65	8,60%	679,80	598,50	13,58%	17,26%	17,39%
2	EUROLINK	1.067,96	904,47	18,08%	355,80	324,60	9,61%	12,93%	11,99%
4	MAKEDONIJA - VIG	910,68	853,82	6,66%	341,84	302,38	13,05%	11,03%	11,31%
3	SAVA	802,98	783,31	2,51%	379,91	555,97	-31,67%	9,72%	10,38%
5	WINNER	802,82	697,72	15,06%	320,30	280,33	14,26%	9,72%	9,25%
6	UNIKA	770,22	733,35	5,03%	393,01	312,00	25,97%	9,33%	9,72%
7	OSIGURITELNA POLISA	700,76	697,06	0,53%	336,07	276,88	21,38%	8,49%	9,24%
8	EVROINS	674,73	573,15	17,72%	275,68	245,43	12,33%	8,17%	7,60%
9	CROATIA NONLIFE	422,12	403,34	4,66%	203,18	168,63	20,49%	5,11%	5,34%
10	NOVA	344,20	313,19	9,90%	190,06	163,32	16,38%	4,17%	4,15%
11	EUROSIG	335,71	274,17	22,45%	112,56	96,79	16,29%	4,07%	3,63%
<b>TOTAL MARKET</b>		<b>8.257,69</b>	<b>7.546,22</b>	<b>9,43%</b>	<b>3.588,21</b>	<b>3.324,82</b>	<b>7,92%</b>	<b>100,00%</b>	<b>100,00%</b>

**Explanation**

1. The data are taken from the Supervisory Reports of the Insurance Supervision Agency and represent preliminary data. After the verification, the final data are published in the section Insurance Industry Reports on the website of the Insurance Supervision Agency.

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2. Insurance companies are presented in two groups according to the area in which they operate, as non-life and life insurance companies sorted in descending order of gross written premium.

**Exchange rate for calculations:**

1 EUR = 61.4907 Denars, MKD (December 31st, 2017)

1 EUR = 61.4950 Denars, MKD (Decemberr 31st, 2018)